



# MedTech Industry

## Incl. IVD and Distribution

The UK MedTech industry represents a high-value, high-growth opportunity and is among the top MedTech economies globally. The M&A outlook remains robust, recent strategies focus on acquiring technologies, geographic reach, and optimising portfolios.



# Key Highlights

## Introduction

The UK MedTech sector is a global leader, driven by a strong R&D ecosystem, particularly in the Golden Triangle and regional hubs. It excels in cutting-edge areas like AI diagnostics, digital health, robotics, and personalised medical devices. The *in-vitro* diagnostics (IVD) segment is also showing strong growth, supported by advances in molecular and genetic testing and its critical role in the NHS.

Demand for MedTech solutions is rising due to an ageing population and increasing chronic disease rates, fuelling interest in remote monitoring, home care, and precision therapies. Government support through NHS adoption initiatives, R&D tax credits, and Innovate UK grants further boosts the sector's momentum.

However, the industry faces challenges such as post-Brexit regulatory uncertainty, fragmented NHS procurement, and funding gaps for early-stage companies. These pressures are, in turn, driving

mergers and acquisitions, with investors seeking firms that offer scalable platforms, strong NHS partnerships, and proprietary technologies in diagnostics, surgical robotics, and remote care.

Looking ahead, sustainability is gaining importance, with demand growing for reusable, low-waste devices aligned with NHS Net Zero goals. M&A activity remains strong, focused on acquiring complementary tech and expanding reach. Companies that can navigate regulation, secure NHS validation, and deliver impactful, cost-effective innovations are well positioned for growth and global success.

